

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: INDUSIND GENERAL INSURANCE COMPANY LIMITED (FORMERLY AS RELIANCE GENERAL INSURANCE COMPANY LIMITED)

Registration No. 103 and Date of Registration with the IRDAI 23.10.2000

Sl.No.	Channels	For the Quarter ended Sept 30, 2025		Upto the Quarter ended Sept 30, 2025		For the Quarter ended Sept 30, 2024		Upto the Quarter ended Sept 30, 2024	
		No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)
1	Individual agents	1,89,941	22,932	3,82,898	48,362	1,96,139	20,229	3,71,373	42,946
2	Corporate Agents-Banks	1,05,448	6,621	2,14,347	11,725	1,46,860	9,416	2,88,272	18,872
3	Corporate Agents -Others	99,183	9,952	2,07,374	19,504	56,440	10,368	1,11,541	19,412
4	Brokers	15,58,666	1,37,949	28,68,098	3,25,058	10,93,764	1,13,685	21,66,963	2,76,165
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	-Officers/Employees	-	-	-	-	-	-	-	-
	-Online (Through Company Website)	21,832	1,268	45,814	2,539	25,842	1,302	57,923	2,730
	-Others	1,85,682	1,60,832	3,54,467	2,50,405	1,25,485	2,23,970	2,25,331	3,33,829
7	Common Service Centres(CSC)	7,192	135	19,300	474	6,214	168	23,073	462
8	Insurance Marketing Firm	18,441	502	33,227	1,063	3,211	391	5,462	633
9	Point of sales person (Direct)	2,72,163	14,818	5,05,513	29,629	2,13,511	14,309	3,86,932	27,866
10	MISP (Direct)	1,73,643	3,138	3,12,682	5,958	1,47,158	2,539	2,56,174	4,682
11	Web Aggregators	11,263	116	27,016	254	25,655	198	47,893	392
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Others	-	-	-	-	-	-	-	-
	Total (A)	26,43,454	3,58,262	49,70,736	6,94,971	20,40,279	3,96,575	39,40,937	7,27,987
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	26,43,454	3,58,262	49,70,736	6,94,971	20,40,279	3,96,575	39,40,937	7,27,987

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold