

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: INDUSIND GENERAL INSURANCE COMPANY LIMITED (FORMERLY RELIANCE GENERAL INSURANCE COMPANY LIMITED)

Registration No. 103 and Date of Registration with the IRDAI 23.10.2000

Sl.No.	Channels	For the Quarter ended Dec 31, 2025		Upto the Quarter ended Dec 31, 2025		For the Quarter ended Dec 31, 2024		Upto the Quarter ended Dec 31, 2024	
		No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)
1	Individual agents	2,02,907	24,641	5,85,805	73,003	2,11,102	21,846	5,82,475	64,792
2	Corporate Agents-Banks	1,95,472	12,999	4,09,819	24,723	1,46,932	6,073	4,35,204	24,945
3	Corporate Agents -Others	1,49,417	11,817	3,56,791	31,321	80,810	10,424	1,92,351	29,836
4	Brokers	21,01,446	1,45,405	49,69,544	4,70,463	16,69,126	1,39,621	38,36,089	4,15,786
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	-Officers/Employees	-	-	-	-	-	-	-	-
	-Online (Through Company Website)	21,691	1,476	67,505	4,015	24,439	1,184	82,362	3,914
	-Others	1,35,759	63,417	4,90,226	3,13,822	1,60,252	93,014	3,85,583	4,26,843
7	Common Service Centres(CSC)	(27,247)	117	(7,947)	592	9,199	185	32,272	648
8	Insurance Marketing Firm	22,441	647	55,668	1,709	3,517	644	8,979	1,276
9	Point of sales person (Direct)	3,70,296	15,997	8,75,809	45,626	3,22,740	22,399	7,09,672	50,265
10	MISP (Direct)	2,56,570	4,823	5,69,252	10,782	2,00,357	4,000	4,56,531	8,682
11	Web Aggregators	8,294	105	35,310	359	17,586	118	65,479	509
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Others	-	-	-	-	-	-	-	-
	Total (A)	34,37,046	2,81,444	84,07,782	9,76,415	28,46,060	2,99,507	67,86,997	10,27,495
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	34,37,046	2,81,444	84,07,782	9,76,415	28,46,060	2,99,507	67,86,997	10,27,495

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold